Title

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**Abstract**

At the onset of COVID, the widening of educational achievement gaps along income was observed both using Google search data for online schooling resources and in student engagement on the online learning platform Zearn. This paper identifies teleworkability as a potential mechanism. It uses median household income and the percentage of teleworkable jobs in an area as independent variables. At the county-level, it regresses both income-alone and income and teleworkability on the Trends and Zearn outcome measures. The effect of a standard deviation (\$14,000 per year in 2018) increase in income on the outcome measures post-COVID diminishes by roughly 40\% when teleworkability controls are added. The effect of a standard deviation increase in the percentage of teleworkable jobs (5.6\%) is comparable to the equivalent income effect. Both increase the Zearn outcomes and searches for parent-centered resources by 5-10\% post-COVID, and increase searches for school-centered resources by more than 10\%. I intend to make some slight adjustments and add additional controls to the model to better estimate the causal role of teleworkability. Given that teleworkability likely plays a role in these inequalities and will continue in some capacity indefinitely, long-term solutions may be required close the gaps.

**1 Introduction**

In early March 2020, states began preparing to temporarily close schools in response to the worsening COVID-19 pandemic. From March 16-March 24, every state ordered or recommended such closures and all except Montana and Wyoming ultimately extended the guideline to the end of the year.\footnote{School closure information from Education Week.} Past school closures had negative impacts on student achievement, and early studies suggest that low-income students may be disproportionately affected by the shift to remote learning during COVID \citep{vonHippel, horowitz, jaeger, malkus}. Concurrent with the closing of schools, workers across the country began working from home. During the first week of April, over one-third of workers reported having shifted to remote work in response to the crisis \citep{bynjolfsson}. The level of the shift varied significantly across industry and predominantly occurred among better-educated, higher-paid workers, which is consistent with the fact that higher-wage jobs are more often teleworkable \citep{bartik, dingel}.\footnote{Throughout the paper, I refer to \textit{teleworkability}as the capability for a job to be done at home.} \par

Thus, at the time of the school closures, higher relative household income was connected to both a higher likelihood of the worker shifting to remote work and a lower severity of negative educational outcomes for the student. \cite{bettinger} provide evidence that stay-at-home parenting has a positive impact on achievement of their students, and \cite{sonnemann} document that low-socioeconomic status (SES) students are less likely to have parent assistance and support with school. Together, this suggests that parents’ working remotely could have a causal impact on the educational outcomes of students; hence, disparities in the proportion of parents to shift remote work between high-SES and low-SES groups at the onset of the pandemic could explain a portion of the educational inequalities. \par

In addition to teleworkability, numerous factors will contribute to the inequality in educational outcomes and many will correlate with income (e.g, other SES measures such as parent education and internet access). If we understand the relationships between these explanatory factors and determine the relative contribution of each to the trends, we can craft better reactive policies in the present and respond more proactively to similar shocks in the future. This paper is a step in that direction for the factor of teleworkability, focusing on its relationship to the general income effects. If differences in remote work were a key factor causing the educational inequalities, we would expect purely monetary relief to be less successful at closing them than it would be if the effects were small in comparison to the general income effect. Moreover, we may expect the gaps to close less than they would have otherwise when the pandemic ends, since teleworkability will continue to be unevenly distributed across groups and may remain a more common practice moving forward. \par

I use the \cite{dingel} classification of feasibility of working at home to explore the impact of teleworkability on two observed educational opportunity gaps that emerged immediately after the school closures. \cite{bh1} show that high-income areas exhibited significantly larger increases in the seeking of online resources after COVID as measured by Google searches, and \cite{chetty}demonstrate that high-income areas also showed substantially smaller decreases in participation and achievement on the online math platform Zearn. The analyses use four outcome measures: Google Trends search interest for school-centered resources, Google Trends search interest for parent-centered resources, Zearn engagement, and Zearn badges. We interpret the search interest for school-centered resources as an aggregate measure of effort in an area to identify and use technology for school in an area. Similarly, search interest for parent-centered resources is an aggregate measure of effort to supplement or replace school with online resources, and Zearn engagement and badges are aggregate measures of the actual use and achievement of students on online learning platforms, respectively. \par

The regressions in this paper are performed at the county-level. Not that the percentage of teleworkable jobs (as determined by citep{dingel}) is originally at the MSA-level, and the Google Trends data is originally from the DMA-level. All regressions contain school year and week of year fixed effects, and the standard errors are clustered by date and the original regional-level of the outcome variable. First, I regress each outcome measure on standardized income interacted with a post-COVID indicator, and I find that high-income areas saw a significant relative increase in each outcome after the pandemic for the remainder of the 2020 school year.\footnote{For a one standard deviation increase in income, the model predicts roughly a 13\% increase in search intensity for school-centered resources, a 7.6\% increase in search intensity in parent-centered resources, a 4.38\% in likelihood of using Zearn, and a 6.3\% increase in lessons completed on Zearn} Next, to control for teleworkability, I add the interaction between the percentage of teleworkable jobs in the county and the post-COVID indicator to the previous regressions. I find that the inequality associated with a standard deviation increase in income diminishes by roughly 40\% when teleworkability controls are added. In the models with both income and teleworkability, a standard deviation increase in the percentage of teleworkable jobs has a comparable effect on the outcome measures as a standard deviation increase in median household income.\footnote{See Table \ref{table:fullreg}}

**More on weekly regressions.**

**2 Background**

\cite{bh1} demonstrate that the COVID-19 pandemic will likely widen educational gaps along socioeconomic dimensions. Using Google Trends search intensity data, they identify two distinct types of searches for online-learning resources: school-centered searches (for specific programs, e.g., Google Classroom) and parent-centered searches (for a general resource, e.g., online school). The nomenclature indicates which group is assumed to more often perform and benefit from the search. School-centered resources exhibit significantly higher search intensity, and the difference is due to a small number of most-searched terms.\footnote{Pre-COVID, the top term, “Google Classroom,” was searched with three times the intensity of the second term, “Kahoot,” which is searched with double the intensity of the third time “Khan Academy” \cite{bh1}. After this point, the search intensities between school-centered and parent-centered terms are comparable. Post-COVID the difference in search intensity between the two categories widens even more.} There was a sharp increase in search intensity for both types of searches at the onset of the COVID, and the average increase in search intensity in areas with above-median socioeconomic status (SES) was double the average increase in areas with below-median SES. Google Trends can predict present economic activity, suggesting that this pattern indicates real differences between SES groups in school and parent adjustment to online learning. \citep{choi}. \par

The change in student engagement with online material in reaction to COVID also differed between income groups. The search intensity data positively correlates with math progress as measured by differences in badges earned in the online math program Zearn \citep{bh1}. The distributions of key demographics of students (income, education, and race) are similar in the Zearn dataset and the U.S. as a whole, which suggests that the data is representative. The change in Zearn math lessons completed falls starkly at the onset of COVID, and, when broken into income quartiles, the magnitude of the drop-off decreases monotonically as income increases. The difference between the top-quartile and the middle-quartiles is more than double the difference between the middle-quartiles and bottom-quartile, so the advantage of being in the top group is particularly pronounced \citep{chetty}. \par

Evidence from the Trends data and the Zearn data reveals an indisputable relationship between SES and changes in educational patterns due to the pandemic. However, details of the causal relationships between student behavior, the searching for resources, and exogenous characteristics impacting both (such as SES) are not obvious. This paper investigates the relationship between measures of actual student behavior and the seeking of resources by schools and parents in more detail. It also introduces and tests a candidate for an underlying mechanism, differences in the capability to work from home. \par

\cite{dingel} classify the feasibility of working at home (teleworkability) for a comprehensive class of occupations using surveys and occupation descriptors obtained from the O\*NET database, a U.S. Department of Labor sponsored project. They find that teleworkable jobs pay more than jobs that are not teleworkable. Similarly, GDP positively correlates with teleworkability. Similar work demonstrates the power of the Dingel and Neiman teleworkability measure. Their measure estimates that 37 percent of U.S. jobs could be done from home; 35 percent of U.S. workers worked entirely from home in May 2020 \citep{blandin}There was a high correlation between the industries high in the Dingel and Neiman teleworkability measure and the actual industries that shifted to remote work due to COVID. Using survey data, \cite{bartik} confirmed the measure’s accuracy in predicting the industries that moved to remote work. Further, the responses they received suggest that work will never return to its pre-COVID state in some sectors. Roughly forty percent of firms anticipate that at least forty percent of their workers will continue engaging in remote work after the crisis. \par

These findings show that remote work originating with the pandemic is widespread, will persist in some capacity indefinitely, and is inequitable between the same demographics as the changes in online education behavior due to the pandemic, most notably favoring high SES, urban areas. There are several plausible explanations for the connection: one, the demographic variables cause variable explaining both inequities; two, areas with high teleworkability causethe change in behavior related to online education and correlate with the demographics; three, both demographic variables and teleworkability cause the change in behavior to some extent. The second explanation is intuitively plausible. If there is a high-density of teleworkable jobs in an area, parents and teachers could be more likely to assist their children with homework and spend time searching for online learning resources. Conversely, it is not conceivable that behavior related to online schooling has a causal effect on the capability to work from home. \par

Besides being a thought-provoking question, identifying the correct explanation is necessary when crafting responsive education policy due to the persistence of teleworkability after COVID. Suppose teleworkability is the driving mechanism for the disparities observed. In that case, we expect one-time relief efforts to be ineffective, given that the results were due to an abrupt, permanent change in lifestyle that will likely remain. Concretely, it would imply that parents and schools can pay more attention to their children and students’ education when working from home. Since differences in teleworkability did not exist before COVID and will remain afterward, the educational gaps could last even when schools return to traditional instruction. If factors such as income are the driving force, a single effort to correct the inequality makes sense. There is less reason to expect that the behavior changes observed in parents, students, and schools to be perpetual, so there is no need for a long-term solution. \par

It is crucial to continue to investigate the issue in real-time. The causal tree during COVID-19 could prove to be a poor representation of the post-COVID world. Recognizing this fact complicates the discrete explanations presented above. For example, teleworkability could have been the essential variable in determining the initial educational response to the shock of the pandemic since there was not enough time for purchasable solutions to arise. Then, as people adapt and innovative educational products and services emerge, income becomes more significant. \cite{bh2} express their concerns about the potential for mistakes such as this vividly. Specifically, they outline the challenge in estimating the impact of any particular educational policy response to COVID. They preemptively cast doubt on any be all, end all research that describes and solves the pandemic’s education-related problems and raise the bar for work that seeks to contribute the solution. \par

The challenge in identifying the problem and solutions gives power to platform data, search data, new measures, and the analysis and methodologies of the works referenced above.\footnote{Specifically, I am referring to \cite{bh1}, \cite{chetty}, and \cite{dingel}.} They allow us to return to studies of the educational response at the start of the COVID with new variables and incorporate real-time data into ongoing current analysis frameworks. This research does the former. It uses existing methodology to relate three different data sources that are crucial to explaining the events at the onset of COVID: the Dingel and Neiman teleworkability measure, Zearn Data, and Google Trends Data.

**3 Data and Methodology**

**3.1 Data**

Weekly Google Trends data by Designated Market Area (DMA), the finest comprehensive level available for the U.S., provides an estimate of the relative demand for and use of online schooling resources by determining the “search interest” of related terms. Search interest is the rate at which a specific keyword or group of keywords is searched relative to total searches in an area. In our dataset, it is specifically the proportion of searches in an area for the specified keyword(s), normalized across time and region so that the DMA-week observation with the highest proportion is assigned a search interest of 100. The other search interest observations are relative to the maximum search interest. Overall Google search volume did not significantly change at the onset of the pandemic, so an increase in relative search intensity across time can be interpreted as an increase in raw searches \cite{bh1}. Our analyses take the logarithm of search intensity to interpret coefficient estimates as percent changes. \par

The search intensity observations in the dataset come from the set created by \cite{bh1}.\footnote{It was kindly provided by Dr. Andrew Bacher-Hicks.} To create the set, they grouped a list of 45 potential keywords into two categories: school-centered and parent-centered resources. School-centered keywords are for branded learning resources (e.g., “Google Classroom”, “Khan Academy”, “Kahoot”). Most often, schools facilitate the use of these platforms. Parent-centered keywords are for general learning resources (e.g., “online school”, “math game”, “home school”) and do not directly involve the school. We cannot distinguish between parents and guardians, teachers, administrators, or students performing the searches. Rather, the categorization indicates whether a given search is likely to be motivated by the school. The average search interest for school-centered resources is substantially higher than search interest for parent-centered resources.\footnote{see Figure \ref{fig:fig1}} \par

The dependent variable in my regressions is often the combined search interest for the ten most-searched terms in one of the two categories. In both groups, the top-ten keywords dominate total searches in the category, so the measure captures the majority of activity in the group. By selecting the top-ten, \cite{bh1} avoided several issues associated with gathering Google Trends data while capturing the majority of demand for the category. \par

Zearn is a non-profit that provides online math lessons to supplement in-person instruction. Zearn “engagement” and “badges” measure student participation and achievement on online learning platforms. Engagement measures of the number of students using Zearn and badges measure the number of lessons completed by students. The observations are weekly, aggregated to the county level, and normalized relative to the base period of January 6-February 7, 2020. The raw data is obtained from the publicly available Opportunity Insights Economic Tracker. Roughly 925,000 U.S. students in 1600 counties used Zearn in Spring 2020, and comparison with the American Community Survey reveals the group to be representative of K-12 students in the U.S. as a whole along income, education, and race and ethnicity \citep{chetty}. \par

An estimate for the percentage of teleworkable jobs in a Metropolitan Statistical Area (MSA) is attained using the Dingel and Neiman measure of suitability for work from home. To create the measure, they use descriptions from the O\*NET database on a comprehensive set of 1,000 occupations to answer pre-existing surveys about work conditions. From the answers, they classify the extent to which a job can be done at home, or its teleworkability, on a scale from 0 to 1. Using employment numbers for each occupation by MSA, I recreated the Dingel and Neiman dataset to close agreement by weighting employment per occupation in an MSA by the occupation’s teleworkability and dividing by the total employment in the MSA. The \cite{dingel} measure has been shown to have power in predicting the U.S. jobs that switched to remote in response to the COVID-19 pandemic \citep{blandin, bartik}.\footnote{Their data and replication code are publicly available and allow for adjustments in assumptions, see the link in references} Analyses containing the teleworkability measure only include counties that belong to an MSA. Roughly 86\% of the US population lives within an MSA.\footnote{Using 2019 Census Bureau population data.} The results may not generalize to the remaining portion of the country due to inherent differences between urban and rural areas. \par

I crosswalk the Google Trends data to the county level using DMA to county information from Nielsen.\footnote{The crosswalk was organized by Gaurav Sood (2016) and is available on the Harvard Dataverse.} Similarly, I move the teleworkability scores to the county level using the publicly available NBER crosswalk. These operations assume the respective measure to be uniform across counties within a DMA or MSA. Figure \ref{fig:fig8} In principle, the assumption is false. We cluster standard errors to account for the correlated errors, and the analyses weight by population to allow results to be interpreted at the level of the individual. Also note that, in MSAs, the boundaries of DMAs and core-based statistical areas (metropolitan and micropolitan statistical areas) are smaller, agree better and contain fewer counties than in the rest of the country. These corrective methods replicate the results of \citep{bh1} with slight disagreement due to differences in methodology.

**3.2 Methodology**

I use county-level linear regressions of the four outcome measures (school-centered search interest, parent-centered search interest, Zearn engagement, Zearn badges) on both standardized median household income alone and on standardized median household income and standardized teleworkability percentage. In every regression, I interact the variables with a time dummy variable that either indicates whether the observation was after March 1, 2020 or indicates the specific week the observation took place relative to March 1, 2020. The regressions include fixed effects by week of year and year. Each is weighted by population so the results can be interpreted at the level of the individual. Following the specification of \citep{bh1}, we can write the models as follows: \par

(1)

(2)

(3)

(4)

is either Google search interest or a normalized Zearn measure. Since the Zearn data measures include negative values, I transform each with the operation $. We interpret the $$ coefficients as the percentage increase in the outcome measure associated with a one standard deviation increase in the interaction term in the specified time period. For example, the coefficient of the $ term in model 3 is the expected percentage change in the outcome measure when median household income increases by one standard deviation. \par

These models show us how the impact that income has on our outcome measures changed after COVID. By compare the income coefficient from model 2 with the income coefficient in model 4, we see how the effect modulates from the addition of teleworkability controls. The percentage decrease in the coefficient, $, serves as an estimate of the percent of the income gap that is explained by teleworkability.

**4 Results**

Using model 2 with the Google Trends outcomes and all available data replicates the results of \cite{bh1}. The results are shown in Table 2, and demonstrate close, but not perfect agreement with the values reported in their paper.\footnote{See Table 2 of \cite{bh1}.} The discrepancies are caused by slight differences in method. They exclude certain weeks from their regressions and include fixed effects by school rather than calendar year. I see the merit of both adjustments and am in the process of incorporating them. \par

Restricting our dataset to counties within MSAs to ensure that systematically missing teleworkability data does not bias estimates, I perform the four specified regressions on each of the four outcomes. Table 3 displays the results of regressions 2 and 4, including the estimate for the fraction of the effect of income on the change in the outcome due to COVID, $, that can be explained by teleworkability. For each measure except Zearn engagement, roughly 40\% of the income effect is explained by differences in the capability to work from home across regions. Roughly two-thirds of the effect of income on Zearn Engagement is explained by differences in the capability to work from home. \par

Comparing the four, full models, we see that a standard deviation increase in either income or teleworkability after COVID has a larger effect on search interest than on student engagement or achievement. Most starkly, we see a roughly 11\% increase in search interest for school centered resources from a one standard deviation increase in teleworkability percentage, which is nearly twice as large as any other coefficient. However, note that the effect also carries higher error than in other models—the p-value is 0.064, whereas the other teleworkability coefficients are significant at the 0.1\% level. The results of these regressions confirm that education gaps widened at the onset of the COVID-19 pandemic, suggest that part of the effect was due to differences in the ability to work from home across regions, and demonstrate that both teleworkability and income both were contributing factors to the phenomenon. These statements hold for both differences in search patterns for online resources and in changes in student use of online learning platforms. \par

The coefficients of interest from the full regressions, models 1 and 3, on our four outcomes are displayed in Figure 5 and Figure 6. They provide a clear picture of the time trends of the described effects. It is not until April that teleworkability and income become clear predictors of an increase in search intensity and Zearn usage. For parent-centered resources and the Zearn outcomes, the income and teleworkability effects are roughly constant and move in parallel. For school-centered resources, there is much more variation, and, for several weeks after the closure of schools, the income effect shrinks and the teleworkability emerges as a dominant predictor. We see a sharp decline in both of the effects on parent-centered resources at the onset of summer, and a corresponding steady decline in the income effect for all of the other outcomes. The teleworkability and income effects are possibly diverging at the onset of summer, with teleworkability remaining a key factor while the income coefficients diminish. If this finding were confirmed, it would reveal interesting differences between the two different types of outcomes that we use. I intend to investigate this further.

**5 Discussion and Further Plans**

The findings demonstrate that teleworkability could be an important explanatory factor as we research and respond to inequalities caused by COVID and suggest that up to 40\% of the educational gaps along income that we observed is due to teleworkability. In metropolitan areas where adults are more likely to be able to work from home, we see larger increase in searches for online learning resources and more engagement with online resources at the onset of COVID. The effect is especially stark after April, when we know most schools had started remote learning and a significant portion of people had switched to remote work. \par

However, the current models do not firmly establish the causal role of teleworkability. Since the models only control for income, it is plausible that teleworkability correlates with other important socioeconomic factors, biasing our coefficients. Moreover, we know that teleworkability negatively correlates with unemployment, which could certainly contribute to the observed effects. As a result, I intend to introduce the other SES factors used by \cite{bh1}, add unemployment as an independent variable, apply regional and demographic controls, and perform further tests of robustness. \par

Regardless of the drawbacks, the framework and results should be considered when crafting policy to address the emerging inequalities. There are two possible stories for what happened at the arrival of COVID. One, there was an immediate shock, high-income people responded better to it, but the slopes of educational progress over time for high-income groups and low-income groups did not permanently change relative to each other. Two, COVID induced a permanent change in the educational environment that caused the slope of educational progress over time for high-income groups to increase relative to the slope of low-income groups educational progress over time. The former warrants short-term monetary relief to close a temporary gap. The latter requires a lasting solution. \par

Given that teleworkability could be an important causal piece and is expected to continue even after the pandemic, the second story may be the one that occurred, and we may need to consider a long-term approach to the problem. This prescription is true even if it is effectively standing in for other socioeconomic factors. Since the problem is not purely monetary, money alone may not solve it. Getting a clearer picture of the socioeconomic factors causing the gaps and their relative importance is an important starting point. This part can be done with regional-level data as used in this paper. The next is to determine how the educational environments changed unequally along the important factors. For example, is teleworkability important simply because they struggle with online learning technology and need adult assistance, or is it important because adults take a generally more active role in their children’s lives when they work from home? These scenarios warrant different responses, and, in reality, it is likely a complicated combination of many such pictures. We will need research at the level of the household to address the problem at this level of detail. \par

**6 Conclusions**

This work demonstrates the need to consider the impact of remote work when interpreting the inequalities in education that emerged at the onset of the COVID-19 pandemic. Using data from Google Trends and the Zearn online learning platform, it estimates that roughly 40\% of the relative increase in search interest and student achievement attributed to a standard deviation increase in median household income can be explained by teleworkability. In the full model, a standard deviation increase in the percentage of teleworkable jobs has a comparable effect to a standard deviation increase in income for all outcomes. For engagement and achievement on Zearn, as well as search interest for parent-oriented online learning terms, this corresponds to a 5-10\% increase in the outcome measures for a standardized increase in income or teleworkability post-COVID. For search interest for school-oriented search terms, the magnitude could be as large as 15-20\%. Note that a standard deviation of median household income is roughly \$14,000 per year in 2018 dollars. A standard deviation of percentage of teleworkable jobs in an area is approximately 5.6\%.The time trends exhibit interesting patterns, including a noticeable spike in the importance of teleworkability relative to income in early April. \par

Moving forward, I am going to make several adjustments and additions. I will change the model to cover the entire school year. I will add additional controls associated with SES, demographic, and region to better isolate the causal role of teleworkability. I also want to dig deeper into the time trends in the model, incorporate Zearn summer and fall data, and consider how areas with already high-search intensity responded in comparison to areas with already low-search intensity. Currently, the findings suggest that teleworkability was potentially a key mechanism in the widening of the observed educational opportunity gaps. These additions will further test the claim.

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Figure 1: Histograms of Teleworkability Percentages and Median Household Income by County



Figure 2: Teleworkability Percentages and Median Household Income Plot and Fit

Chart, scatter chart

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Figure : Histogram of Median Pre-COVID Search Intensities by County from June 2015-Dec 2019



Table

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Figure : Change in Income Coefficients when Teleworkability Controls are Added



*Note:* When interpreting the figure, note the difference in y-axis scale.

Figure : Change in Income Coefficients when Teleworkability Controls are Added



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